

A woman with long dark hair, wearing a black spaghetti-strap top, is sitting on a bed. She is holding a white coffee cup to her lips with her right hand and the saucer with her left. She is looking out of a window to the right. The room is dimly lit, with warm light coming from the window, creating a cozy atmosphere. To her left is a large potted orchid with long green leaves and several light-colored flowers. There are pillows on the bed, including a large orange one with a quilted pattern. The background is a dark wall.

perch
SHORT STAYS

AT

WEEK LOFTS

WEZ LOFTS



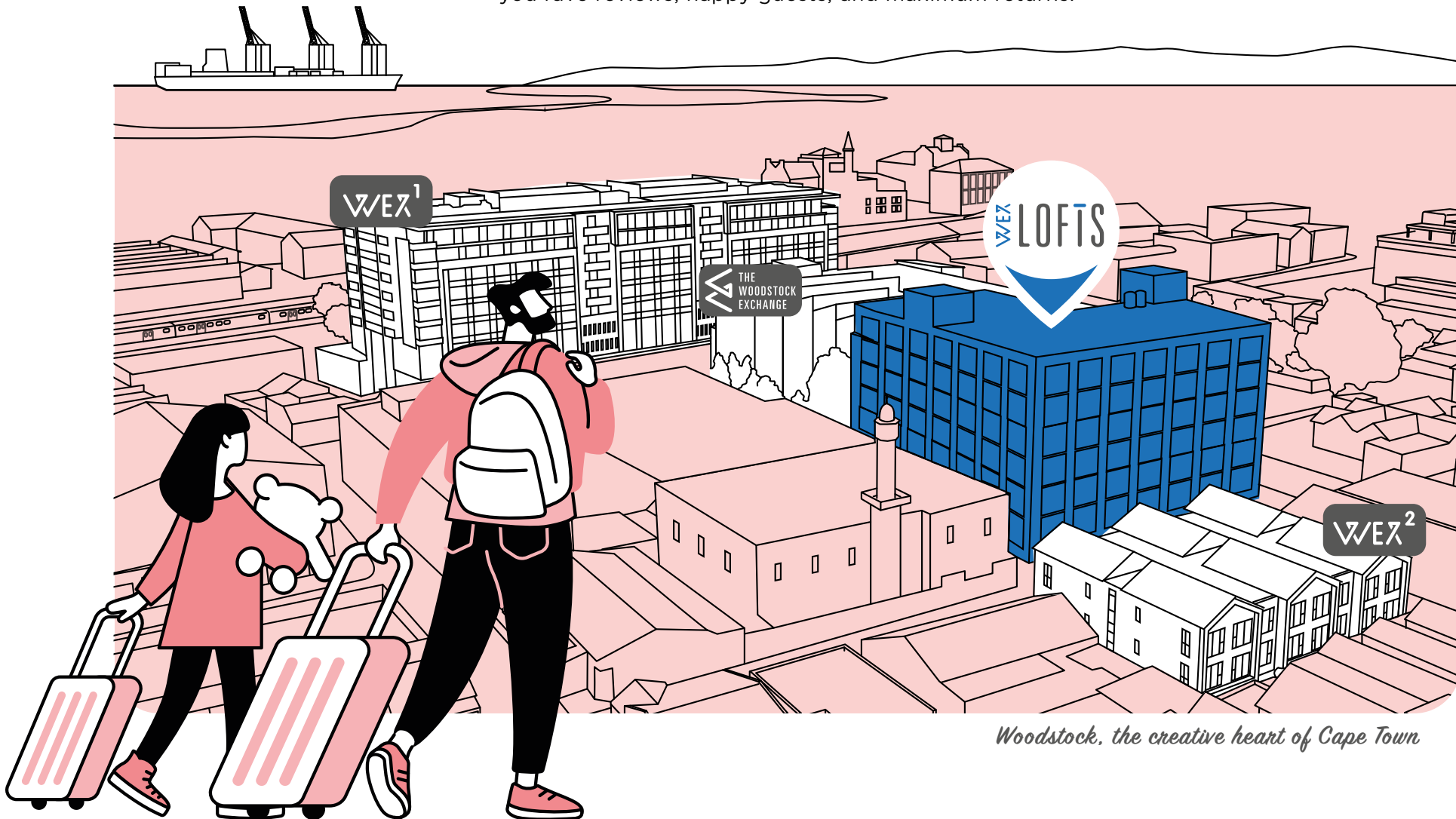


WHY HOST WITH PERCH AT WEX LOFTS?



Want to turn your stylish WEX Lofts pad into a money-making machine?

Perch Short Stays is your secret weapon. We're the experts at transforming your investment into a guest magnet, bringing you rave reviews, happy guests, and maximum returns.



Woodstock, the creative heart of Cape Town



MEZ LOFTS

reception.





HERE'S HOW WE MAKE IT HAPPEN:

- **Attract the cool crowd:** Our expert photography, captivating copy, and knowledge of booking algorithms will make your listing stand out from the crowd. Plus, we'll market your pad directly to score you more commission-free bookings.
- **Effortless check-in:** Guests get all the info they need, right when they need it. Automated check-in means happy guests from the get-go.
- **The WEX factor:** WEX Lofts already has the cool factor, but we'll take it up a notch with hotel-quality cleaning and amenities. Your guests will be living the dream.
- **Maximise those returns:** We're data-driven and revenue-obsessed. We'll fine-tune your bookings and rates year-round to ensure you're getting the most bang for your buck.



PERCH SERVICES



PROPERTY SETUP & MARKETING

- We'll get your WEX Lofts pad guest-ready and shining bright in no time.
- Professional photography that captures the urban-chic vibe & amazing views.
- Listing and marketing across Airbnb, Booking.com, and Perch's own site.
- We handle all the guest communication, so you can relax.

PROPERTY MAINTENANCE

- Hotel-quality cleaning and laundry? You bet.
- We'll keep your pad stocked and sparkling, from inventory checks to electricity top-ups.
- Routine maintenance to keep everything running smoothly.

FINANCIAL SERVICES

- We'll analyse your booking rates and send you monthly financial reports.

ONBOARDING

- We'll inspect your property, review the inventory, and get you listed. (Onboarding fee deducted from your first month's income.)



MANAGEMENT FEE

- 13,5% excl. VAT (covers booking management, rate analysis, cleaning, and more).

ADDITIONAL SERVICES

- Prepaid electricity top-up (if needed).
- High-speed fibre connection.
- Netflix/DStv (if needed).
- Maintenance over R2,000 (requires prior approval).



WHY PAY MORE?

Partner with Perch and enjoy a competitive edge. Here's why we're the ultimate wingman for your WEX Lofts investment:

- We're in it for the long haul: Your success is our success. We're all about building long-term partnerships.
- Efficiency is key: We've got the inside track on amenities and economies of scale, which means lower costs for you.
- Transparency is king: Our detailed statements keep you in the loop, with clear breakdowns of all commissions and fees.

TRANSPARENT & AFFORDABLE MANAGEMENT

- Maximised returns: Our pricing structure is designed to boost your net return by keeping costs low.
- Competitive fees: Our commission rate of 15% excl. VAT is well below the standard 20% excl. VAT.
- Direct bookings: More direct bookings through our website mean lower platform fees and more money in your pocket.
- Lower cleaning fees: We offer lower cleaning fees for guests, making your listing even more attractive.





For a free, expert projection about the earning power of your apartment, give us a call.

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SHORT AND SWEET

Disclaimer: All computer-generated artist's impressions of WEX Lofts are indicative only and should not be regarded as literal representations of the finished development.